

- 1** I WILL ALWAYS BE PERSONALLY RESPONSIBLE & ACCOUNTABLE FOR ALL CUSTOMERS OVER 32 DAYS AS WELL AS 1ST PAYMENT RESELLS, AND I WILL AUTHORIZE ALL CUSTOMER RETURNS.
- 2** I WILL ALWAYS PERSONALLY CLOSE ALL CUSTOMER AGREEMENTS (WHEN AVAILABLE) & ENSURE THE QUALITY CONTROL FOLLOW-UP CALLS ARE EXECUTED WITHIN 24 HOURS OF DELIVERY.
- 3** I WILL ENSURE A MEMBER OF MANAGEMENT IS TO BE PRESENT AT THE BACK DOOR WHENEVER INVENTORY MOVEMENT TAKES PLACE.
- 4** I WILL ALWAYS FACILITATE & RECONCILE WEEKLY INVENTORIES BY THE REQUIRED TIMELINE OUTLINED IN PATHWAY.
- 5** I WILL CREATE AND FACILITATE DAILY STRATEGIES FOR BOTH SALES AND NON-RENEWALS TO ENSURE DAILY GOALS ARE ACHIEVED.